

We help businesses to smile



LR Consultancy Limited is the creation of Lesley Roberts.

Lesley is a management consultant with extensive experience of business development, learning and development and has a Master of Arts in Management Learning to support this.

Having developed a range of services across

the residential development industry since 1990, Lesley is involved in many major brands and assists with the development of strategy and operational business issues.

All aspects of Lesley's work are strongly influenced by the long-term strategic goals of each client business and through consistent communication and coaching she works closely with senior executives and emerging management to ensure that the culture of the organisation changes at the required pace to maximise the benefit of individual development.

Lesley works with and trains a strong team of consultants and trainers each with the appropriate qualifications and experience to effectively manage the intense and effective development programmes offered by LR Consultancy Limited.

**Lesley's mission is to
make work life easier**

Lesley is frequently involved in the development of strategy, business and people improvement activities:

- Strategy and Systems
- Corporate and management development
- Executive and generic recruitment
- Career development
- Succession planning

As well as training to improve standards, Lesley focuses on the development of performance in the areas of:

- Strategic development
- Systems development/procedures
- Strategic recruitment
- Executive coaching and mentoring
- Career development and succession planning
- Management development
- Sales and sales management
- Customer service and customer communication
- Career management and development

Through client experience, Lesley has also developed service and product solutions to provide to clients

Ghosting

Ghost directing

Ghosting is a service to do pieces of work that Directors don't have the time or the skills to do. Ghosting presents coaching opportunity as well as practical solutions.

- Reports - strategic and operational
- Speeches and presentations
- Corporate communications
- Business plans

Concentrated Vision

Aligning strategic and operational vision

Concentrated Vision is a service providing more specific consultancy to management teams who see the vision in different ways and need to align their understanding with the corporate objectives.

Meaningful communication throughout the organisation ensures that everyone is able to help to realise the corporate and operational objectives. Providing internal communication support and corporate events is a specialism of LR Consultancy Ltd

Performance Management

Maximising the resources a business has

People have little time to properly manage the talent reporting to them. This service provides comprehensive performance and talent management.

- Saving management time
- Attending to individuals
- Focussing on coaching
- Nurturing talent
- Providing 360° feedback

The Sales Accelerator

Finally, LR Consultancy has brought to the new home, residential property market a dedicated sales and service resource that provides sales and sales management in this sector with resources, knowledge, insight and tips for accelerating sales. This is the ultimate sales resource.

Visit www.thesalesaccelerator.com